

**TOWNSHIP OF VERONA
COUNTY OF ESSEX, STATE OF NEW JERSEY**

RESOLUTION No. 2023-162

A motion was made by Councilman Roman; seconded by Deputy Mayor McEvoy that the following resolution be adopted:

**AUTHORIZING A CONTRACT WITH
NEWGEN STRATEGIES & SOLUTIONS, LLC**

WHEREAS, the Township of Verona operates a Water Utility that is part of the general government structure and accounts for water service as a dedicated utility within its budget; and

WHEREAS, the water utility fund is mandated to be a self-liquidating account where fees cover all operational and debt service costs and must be financially self-supporting where the cost of operating and maintaining the water system will be supported by the water fees and charges collected from customers with no support or subsidy from other Township revenues; and

WHEREAS, the water utility is required by law to be supported by the rates and fees charged for the use of water service; and

WHEREAS, the Township endeavors to implement equitable (i.e., fair and balanced) water rates to ensure sufficient revenues are being generated; and

WHEREAS, performing a water-rate study will ensure the water utility has the financial resources needed to meet budget items, maintain the infrastructure, allow for anticipated growth of the water distribution system and implement a capital improvement plan; and

WHEREAS, the Administration has determined that the value of the service will exceed \$17,500; and

WHEREAS, the Township seeks to make the award as non-fair and open contract pursuant to the provisions of *N.J.S.A. 19:44A-20.5* to NewGen Strategies & Solutions, LLC, located at, 900 Bestgate Road, Suite 402, Annapolis, MD 21401 has submitted a proposal indicating the ability to perform said services at a cost not-to-exceed \$50,000.00, charged to Ordinance No. 2023-29; and

WHEREAS, NewGen Strategies & Solutions, LLC has completed and submitted a Business Entity Disclosure Certification which certifies that NewGen Strategies & Solutions, LLC has not made any reportable contributions to a political or candidate committee in the Township of Verona in the previous one year, and the contract will prohibit NewGen Strategies & Solutions, LLC from making any reportable contributions through the term of the contract.

NOW, THEREFORE, BE IT RESOLVED, by the Township Council of the Township of Verona that a contract is awarded to NewGen Strategies & Solutions, LLC for a Water Utility Rate Study

1. The award of this contract is subject to finalization of the contract terms to be drafted and approved by the Township Attorney.
2. The contract and any contract amendments which may become necessary shall be subject to the Township's ability to appropriate sufficient funds, which appropriation shall be at the sole discretion of the Township Council.
3. The Council hereby authorizes the Township Manager, or his designee, to execute any and all documents and take any and all actions necessary to complete and realize the intent and purpose of this resolution.
4. The Township Clerk is in receipt of the Stockholder Disclosure form, Contribution Disclosure form, Certificate of Employee Information Report, Business Registration Certificate, and Certificate of Insurance.

BE IT FURTHER RESOLVED that the Township reserves the right to cancel this contract upon thirty (30) days' notice and NewGen Strategies & Solutions, LLC shall only be paid for the work completed; furthermore, no minimum amount of work or payment is implied or guaranteed.

ROLL CALL:

AYES: Holland, McGrath, Roman, McEvoy, Tamburro

NAYS:

THIS IS TO CERTIFY THAT THE FOREGOING IS A TRUE AND EXACT COPY OF A RESOLUTION ADOPTED BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF VERONA AT THE REGULAR MEETING HELD ON SEPTEMBER 26, 2023.



**JENNIFER KIERNAN
MUNICIPAL CLERK**



PAY TO PLAY POLITICAL CONTRIBUTION DISCLOSURE

Company Name: NewGen Strategies and Solutions, LLC

<i>Required by Township of Verona</i>	<i>Item</i>	<i>Page</i>	<i>Initial each entry, and submit the required form if the box contains an <input checked="" type="checkbox"/></i>
<input checked="" type="checkbox"/>	Document Checklist - COMPLETE	1	
<input checked="" type="checkbox"/>	Vendor Information Sheet - COMPLETE	2	
<input checked="" type="checkbox"/>	Business Registration Certificate - READ AND SUBMIT	3	
<input checked="" type="checkbox"/>	Business Entity Disclosure Certification - SIGN AND NOTARIZE	4-5	
<input checked="" type="checkbox"/>	Political Contribution Disclosure Certification Form - SIGN	6-7	
<input checked="" type="checkbox"/>	Ownership Disclosure Certification Form - SIGN AND NOTARIZE	8-11	
<input checked="" type="checkbox"/>	Prohibited Activities in Russia-Belarus & Investment Activities in Iran - COMPLETE	12-14	

Corporate Name: NewGen Strategies and Solutions, LLC

Signature:  Date: 08/30/2023

Print Name: Eric Callocchia Title: Partner

RETURN COMPLETED FORMS

TO: Finance Office
Township of Verona
600 Bloomfield Avenue
Verona, New Jersey 07044

**TOWNSHIP OF VERONA, NEW JERSEY
VENDOR INFORMATION SHEET**

COMPANY NAME: NewGen Strategies and Solutions, LLC

ADDRESS: 900 Bestgate Road, Suite 402, Annapolis, MD 21401

PHONE NUMBER: (443) 951-4207

FAX NUMBER: N/A

FEDERAL I.D. NUMBER: 46-0863326

NAME OF PERSON PREPARING BID: Eric Callocchia

PHONE NUMBER: (443)951-4207 EXT. _____

CONTACT PERSON FOR CORRESPONDENCE REGARDING THE PROPOSAL

NAME: Eric Callocchia

ADDRESS: 900 Bestgate Road, Suite 402, Annapolis, MD 21401

PHONE: (443) 951-4207 FAX NUMBER: N/A

E-MAIL ADDRESS: ecallocchia@newgenstrategies.net

PROJECT COORDINATOR

COMPANY NAME: NewGen Strategies and Solutions, LLC

ADDRESS: 900 Bestgate Road, Suite 402, Annapolis, MD 21401

PHONE NUMBER: (443) 951-4207

CELL PHONE NUMBER: (908) 642-6443

FAX NUMBER: N/A

PERSON TO CONTACT: Eric Callocchia

EMAIL ADDRESS: ecallocchia@newgenstrategies.net

TOWNSHIP OF VERONA, NEW JERSEY
BUSINESS ENTITY DISCLOSURE CERTIFICATION
 FOR NON-FAIR AND OPEN CONTRACTS
N.J.S.A. 19:44A-20.8


Part I - Vendor Affirmation

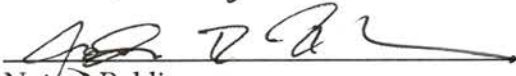
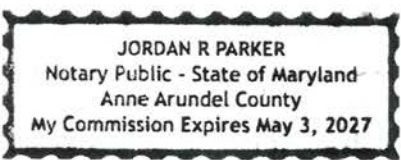
The undersigned, being authorized and knowledgeable of the circumstances, does hereby certify that **NewGen Strategies and Solutions, LLC (company name)** has not made and will not make any reportable contributions pursuant to *N.J.S.A. 19:44A-1 et seq.* that, pursuant to P.L. 2004, c. 19 would bar the award of this contract in the one year period preceding *Jan 1, 2023* to any of the following named candidate committee, joint candidates committee; or political party committee representing the elected officials of the Township of Verona or the respective Essex County political parties listed below pursuant to *N.J.S.A. 19:44A-3(p), (q) and (r)*.

<i>Mayor Dr. Christopher Tamburro</i>	<i>Councilman Alex Roman</i>
<i>Deputy Mayor Jack McEvoy</i>	<i>Councilwoman Christine McGrath</i>
	<i>Councilwoman Cynthia Holland</i>

Part 3 - Signature and Attestation:

The undersigned is fully aware that if I have misrepresented in whole or part this affirmation and certification, I and/or the business entity, will be liable for any penalty permitted under law.

Name of Business Entity: NewGen Strategies and Solutions, LLC
 Signature of Affiant:  Title: Partner
 Printed Name of Affiant: Eric Callocchia Date: 08/30/2023

Subscribed and sworn before me this <u>30</u> day of <u>August</u> , 2023.  Notary Public Commission Expires: <u>05/03/2027</u>	(Notary Stamp/Seal) 
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TOWNSHIP OF VERONA, NEW JERSEY
C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM
 FOR NON-FAIR AND OPEN CONTRACTS
 N.J.S.A. 19:44A-20.26

*This form or its permitted facsimile must be submitted to the local unit
 No later than 10 days prior to the award of the contract.*

Part I - Vendor Information

Vendor Name:	NewGen Strategies and Solutions, LLC		
Address:	900 Bestgate Road, Suite 402		
City:	Annapolis	State:	MD Zip: 21401

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

	Eric Callocchia	Partner
Signature	Printed Name	Title

Part II - Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$200 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

Check here if disclosure is provided in electronic form.

Contributor Name	Recipient Name	Date	Dollar Amount
N/A	N/A	N/A	\$
			\$
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Check here if the information is continued on subsequent page(s)

TOWNSHIP OF VERONA, NEW JERSEY
C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM
FOR NON-FAIR AND OPEN CONTRACTS
N.J.S.A. 19:44A-20.26

Page _____ of _____

Vendor Name: NewGen Strategies and Solutions, LLC

Contributor Name	Recipient Name	Date	Dollar Amount
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**STATEMENT OF OWNERSHIP
OWNERSHIP DISCLOSURE CERTIFICATION FORM (CONTINUED)**

Required pursuant to N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

Sign and notarize the form below, and, if necessary, complete the list below. (Please attach additional sheets if more space is needed):

Name: David Yanke

Address: 7817 Harvestman Cove, Austin, TX

78731

Name: Mike Lane

Address: 9247 Brushboro Drive, Brentwood,

TN 37027

Name: Anthony M. Georgis

Address: 25707 Foothills Drive N, Golden,

CO 80401

Name: Christopher D. Ekrut

Address: 714 Birdie Drive, Allen,

TX 75013

Name: _____

Address: _____

Name: _____

Address: _____

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Name: _____

Address: _____

CONTINUED ON NEXT PAGE

**STATEMENT OF OWNERSHIP
OWNERSHIP DISCLOSURE CERTIFICATION FORM (CONTINUED)**
Required pursuant to N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

PART III

Any Direct or Indirect Parent Entity Which is Publicly Traded:

“To comply with this section, a bidder with any direct or indirect parent entity which is publicly traded may submit the name and address of each publicly traded entity and the name and address of each person that holds a 10 percent or greater beneficial interest in the publicly traded entity as of the last annual filing with the federal Securities and Exchange Commission or the foreign equivalent, and, if there is any person that holds a 10 percent or greater beneficial interest, also shall submit links to the websites containing the last annual filings with the federal Securities and Exchange Commission or the foreign equivalent and the relevant page numbers of the filings that contain the information on each person that holds a 10 percent or greater beneficial interest.”

Pages attached with name and address of each publicly traded entity as well as the name and address of each person that holds a 10 percent or greater beneficial interest.

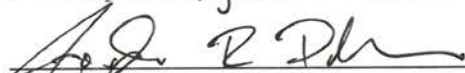
OR

Submit here the links to the Websites (URLs) containing the last annual filings with the federal Securities and Exchange Commission or the foreign equivalent.

AND

Submit here the relevant page numbers of the filings containing the information on each person holding a 10 percent or greater beneficial interest.

Subscribed and sworn before me this
30 day of August, 2023.



Notary Public

Commission Expires: 05/03/2027
(Notary Stamp/Seal)

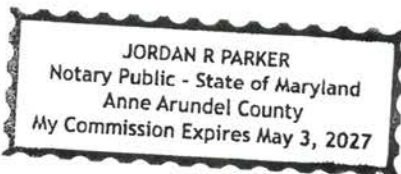


Affiant Signature

Eric Callocchia, Partner

Affiant Name and Title

(Corporate Seal, if appropriate)



END OF STATEMENT OF OWNERSHIP